



# SAP® Business One ➔ Retail One

*Retail One handles point of sale activities simply in SAP Business One. Companies needing to perform point of sale transactions will find Retail One to be an ideal solution, allowing users to add a time stamp to each sales transaction, integrate with credit cards, tender change, and expand to additional registers more inexpensively. Retail oriented organizations can equip up to ten stores with multiple registers using only one SAP Business One licenses per location.*

## Product Overview

In today's competitive marketplace, retailers are faced with the challenge of having to meet customers' increasing expectations of better quality, selection, and service while at the same time having to provide those customers with competitive bargain pricing.

The current industry trend of shifting from a product-centric to a more customer-centric approach requires retailers to have a better understanding of their inventory in regards to customer buying history. Retail One for SAP Business One allows organizations with a retail focus to gain in-depth visibility into store, vendor, customer, and merchandize data in one integrated solution.

## Product Features

- ◆ **Time Stamp**—each sales transaction for customer's receipt, tracking cashiers' time on a cash register.
- ◆ **Credit Card Integration**—Integrates with the advanced credit card functionality available for SAP Business One. Ensures the secure and accurate handling of credit card transactions. Real-time credit card pre-authorization is supported for all major credit cards.
- ◆ **Tender Change**—assists in the making of change for cashier in a transaction. Supports: refunds, gift certificates, sales discounts, and multiple tender types for a specific transaction.
- ◆ **View Inventory**—at all locations from the register with standard SAP Business One item look ups.
- ◆ **Multiple Cash Registers**—expand to multiple cash registers in multiple locations. Retail One allows companies running SAP Business One to equip up to ten stores with multiple registers.
- ◆ **Reconciliation**—allows the user visibility into what was received by cash, check, or credit card in order to make bank deposits, in addition to ensuring cashier count at the start and end of each shift.
- ◆ **Preferred Customer Card**—allows repeat preferred customers to have discounted pricing on selected sales items with "Club Card", and track customer purchasing history.
- ◆ **Order Confirmation Email**—automatically send customers an order confirmation email of their purchase at the time of the transaction.
- ◆ **Track Store Sales**—supports cross store selling.

The screenshot displays the SAP Retail One interface. On the left is a navigation menu with options like Retail Sales, Point of Sale, Returns, Time Clock, Cash Drawer, Reports, Inventory, and Administration. The main window shows a sales transaction for Customer C20000, Norm Thompson, with a credit card payment. A table lists items: IBM Infopri (3 items), and HP Color L (1 item). A 'Credit Card Data' pop-up window is open, showing a card number (4444555566667777), cardholder name (Norm Thompson), and zip code (97988). At the bottom, there are buttons for 'Process Sale' and 'Clear Sale', and a summary of the transaction: Sub Total: \$1,662.50, Tax: \$0.00, Total: \$1,662.50.

Item ID	Descr	Qty	Price	Disc. %	Tax Code	Tax Amt	Ext Amt	Delivery Type
A00001	IBM Infopri	1	\$380.00	5.00			\$380.00	Carry
A00002	IBM Infopri	1	\$380.00	5.00			\$380.00	Delivery
A00003	IBM Infopri	1	\$427.50	5.00			\$427.50	Pick Up
A00004	HP Color L	1	\$475.00	5.00			\$475.00	Carry

**Retail One for SAP Business One features:**

**Time Stamp**—each sales transaction for customer’s receipt, tracking cashiers time on a cash register. Labor can also be collected at the register for payroll purposes.

**Credit Card Integration**—Integrates with the advanced credit card functionality available for SAP Business One. Ensures the secure and accurate handling of credit card transactions. Real-time credit card pre-authorization is supported for all major credit cards.

**Tender Change**—assists in the making of change for cashier in a transaction. Supports: refunds, gift certificates, sales discounts, layaways, and multiple tender types for a specific transaction.

**View Inventory**—at all locations from the register with standard SAP Business One item look ups.

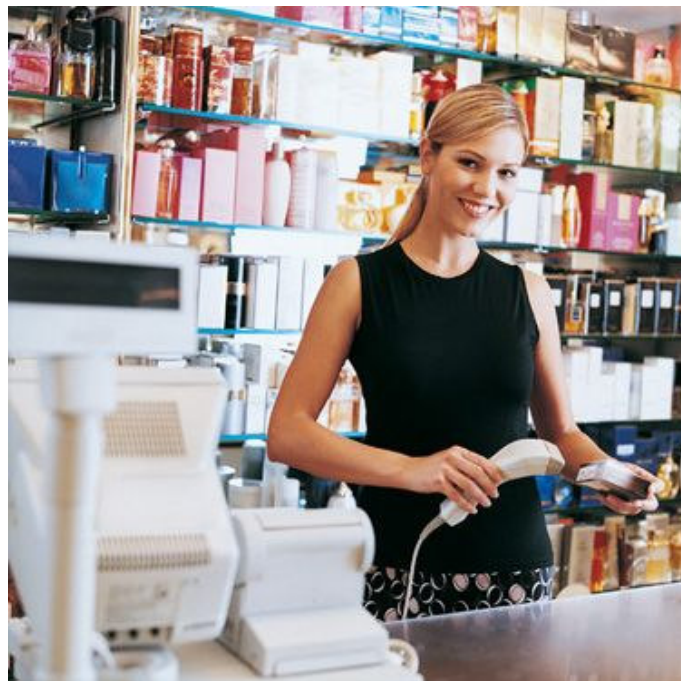
**Multiple Cash Registers**—expand to multiple cash registers in multiple locations. Retail One allows companies running SAP Business One to equip up to ten stores with multiple registers using only one SAP Business One licenses per location.

**Reconciliation**—allows the user visibility into what was received by cash, check ,or credit card in order to make bank deposits, in addition to ensuring cashier count at the start and end of each shift.

**Preferred Customer Card**—allows repeat preferred customers to have discounted pricing on selected sales items with “Club Card”, and track customer purchasing history.

**Order Confirmation Email**—automatically send customers an order confirmation email of their purchase at the time of the transaction.

**Track Store Sales**—supports cross store selling.



**Navigator**  
Business One Solutions



**Utah Office**

Navigator Business Solutions  
170 S Main Street  
Pleasant Grove, UT 84062  
Tel: 801.642.0123

**Arizona Office**

Navigator Business Solutions  
4728 W. Whitten Street  
Chandler, AZ 85226  
Tel: 602.635.3766

**California Office**

Navigator Business Solutions  
5201 Great American Pkwy, Suite 320  
Santa Clara, CA 95054  
Tel: 408.335.0262

**Colorado Office**

Navigator Business Solutions  
6565 South Dayton Street  
Englewood, Colorado 80111  
Tel: 720.259.1253

**Nevada Office**

Navigator Business Solutions  
8275 S. Eastern Ave, Suite 200  
Las Vegas, NV 89123  
Tel: 702-289-4194

[www.NB1S.com](http://www.NB1S.com)